Neverthirst, Inc.

Financial Statements

Years Ended December 31, 2019 and 2018



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Independent Auditors' Report

Board of Directors Neverthirst, Inc. Birmingham, Alabama

We have audited the accompanying financial statements of Neverthirst, Inc. (the "Organization"), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neverthirst, Inc. as of December 31, 2019 and 2018, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Dixon Hughes Goodman LLP

Birmingham, Alabama May 13, 2020

| ASSETS | | 2019 | | 2018 |
|---|----|-----------|----|---------|
| Current assets: | | | | |
| Cash | \$ | 783,604 | \$ | 386,881 |
| Accounts receivable | Ψ | 100,520 | Ψ | 130,250 |
| Prepaid expenses | | 2,375 | | 2,520 |
| Tropana oriponioso | - | | | 2,020 |
| Total current assets | | 886,499 | | 519,651 |
| Property and equipment, net | | 132,859 | | 21,448 |
| Total assets | \$ | 1,019,358 | \$ | 541,099 |
| LIABILITIES AND NET ASSETS Current liabilities: | | | | |
| Accounts payable and other accrued liabilities | \$ | 112,006 | \$ | 29,993 |
| Accrued salaries and wages | | 24,306 | | 17,166 |
| Total current liabilities | | 136,312 | | 47,159 |
| Net assets: | | | | |
| Without donor restrictions | | 256,886 | | _ |
| With donor restrictions | | 626,160 | | 493,940 |
| | | , - | - | , |
| | | 883,046 | | 493,940 |
| Total liabilities and net assets | \$ | 1,019,358 | \$ | 541,099 |

| | Without Donor Restrictions | | With Donor Restrictions | | Total | |
|---|-------------------------------|----------------|----------------------------|----------------|-------|------------------|
| Support and general operations income: Direct public support Interest | | 280,489 203 | \$ | 2,735,543 - | \$ | 3,016,032 203 |
| | | 280,692 | | 2,735,543 | | 3,016,235 |
| Net assets released from donor restrictions | | 2,603,323 | | (2,603,323) | | |
| Total support and general operations income | - | 2,884,015 | | 132,220 | | 3,016,235 |
| Expenses: | | | | | | |
| Program services | | 1,999,477 | | - | | 1,999,477 |
| Management and general | | 338,695 | | - | | 338,695 |
| Fundraising and public relations | | 288,957 | | | | 288,957 |
| Total expenses | | 2,627,129 | - | | | 2,627,129 |
| Increase in net assets | | 256,886 | | 132,220 | | 389,106 |
| Net assets at the beginning of year | | | | 493,940 | | 493,940 |
| Net assets at end of year | \$ | 256,886 | \$ | 626,160 | \$ | 883,046 |

| | | out Donor strictions | ith Donor | Total |
|---|----|-------------------------|-----------------|------------------------|
| Support and general operations income: Direct public support Interest | \$ | 8,379 276 | \$ 2,631,702 | \$ 2,640,081 276 |
| | | 8,655 | 2,631,702 | 2,640,357 |
| Net assets released from donor restrictions | - | 2,636,280 | (2,636,280) | |
| Total support and general operations income | | 2,644,935 | (4,578) | 2,640,357 |
| Expenses: | | | | |
| Program services | | 2,199,639 | - | 2,199,639 |
| Management and general | | 149,461 | - | 149,461 |
| Fundraising and public relations | | 295,835 | | 295,835 |
| Total expenses | | 2,644,935 | - | 2,644,935 |
| Decrease in net assets | | - | (4,578) | (4,578) |
| Net assets at the beginning of year | | | 498,518 | 498,518 |
| Net assets at end of year | \$ | <u>-</u> | \$ 493,940 | \$ 493,940 |

| | | Supporting Services | | | | | |
|-----------------------------|---------------------|---------------------|-----------------------|----------------------------------|---------|-----------------|--|
| | Program Services | | nagement I General | Fundraising and Public Relations | | Total | |
| Conference expense | \$ - | \$ | 856 | \$ | - | \$ 856 | |
| Computer expense | - | | 318 | | - | 318 | |
| Depreciation | 3,512 | | 1,756 | | 1,756 | 7,024 | |
| Fundraising expenses | 63,545 | | - | | 44,311 | 107,856 | |
| Gifts | - | | 145 | | - | 145 | |
| Insurance | 14,147 | | 15,302 | | 5,339 | 34,788 | |
| Lease | 12,671 | | 8,855 | | 8,075 | 29,601 | |
| Meals and entertainment | 43 | | 3,308 | | - | 3,351 | |
| Ministry projects | 1,632,019 | | - | | - | 1,632,019 | |
| Miscellaneous | - | | 8,325 | | - | 8,325 | |
| PayPal fees | - | | 6,099 | | - | 6,099 | |
| Payroll | 228,717 | | 193,828 | | 148,857 | 571,402 | |
| Postage and mailing service | - | | 9,272 | | - | 9,272 | |
| Professional fees | 7,200 | | 54,147 | | - | 61,347 | |
| Promotional | - | | - | | 80,619 | 80,619 | |
| Supplies | 7,911 | | 29,688 | | - | 37,599 | |
| Travel | 28,394 | | 2,611 | | - | 31,005 | |
| Utilities | 1,318 | | 4,185 | | | 5,503 | |
| | \$ 1,999,477 | \$ | 338,695 | \$ | 288,957 | \$ 2,627,129 | |

| | | Supporting Services | | | | | |
|-----------------------------|-----------------|---------------------|-----------|-------|--------------|-------|-----------|
| | Program | Mar | nagement | Fund | Iraising and | | |
| | Services | and | d General | Publi | ic Relations | Total | |
| Conference expense | \$ 1,110 | \$ | _ | \$ | _ | \$ | 1,110 |
| Computer expense | - | • | 149 | | - | | 149 |
| Depreciation | 2,862 | | 1,431 | | 2,862 | | 7,155 |
| Fundraising expenses | 30,710 | | - | | 46,064 | | 76,774 |
| Gifts | - | | 2,207 | | 31,455 | | 33,662 |
| Insurance | - | | 13,149 | | - | | 13,149 |
| Lease | 8,023 | | 16,046 | | 8,022 | | 32,091 |
| Meals and entertainment | - | | 1,028 | | 2,397 | | 3,425 |
| Ministry projects | 1,710,930 | | - | | - | | 1,710,930 |
| Miscellaneous | - | | 11,112 | | - | | 11,112 |
| PayPal fees | - | | - | | 2,810 | | 2,810 |
| Payroll | 313,807 | | 62,708 | | 62,708 | | 439,223 |
| Postage and mailing service | - | | 816 | | 3,263 | | 4,079 |
| Professional fees | 8,632 | | 14,387 | | 5,755 | | 28,774 |
| Promotional | - | | - | | 114,924 | | 114,924 |
| Supplies | 9,446 | | 23,614 | | 14,168 | | 47,228 |
| Travel | 112,712 | | - | | - | | 112,712 |
| Utilities | 1,407 | | 2,814 | | 1,407 | | 5,628 |
| | \$ 2,199,639 | \$ | 149,461 | \$ | 295,835 | \$ | 2,644,935 |

| | 2019 | | 2018 |
|---|---------------|----|----------|
| Cash flows from operating activities: | | | |
| Change in net assets | \$ 389,106 | \$ | (4,578) |
| Adjustments to reconcile change in net assets to net cash | | | |
| provided by operating activities: | 7.004 | | 7.455 |
| Depreciation | 7,024 | | 7,155 |
| Loss on disposal of equipment | 2,507 | | (40.044) |
| Change in accounts receivable | 29,730 | | (16,911) |
| Change in prepaid expenses | 145 | | (145) |
| Change in accounts payable and other accrued liabilities | 89,153 | | 30,353 |
| Net cash provided by operating activities | 517,665 | | 15,874 |
| Cash flows from investing activities: | | | |
| Purchases of property and equipment | (120,942) | | (3,652) |
| Net cash used in investing activities | (120,942) | | (3,652) |
| Net increase in cash | 396,723 | | 12,222 |
| Cash, beginning of year | 386,881 | | 374,659 |
| Cash, end of year | \$ 783,604 | \$ | 386,881 |

Notes to Financial Statements

1. Organization

Neverthirst, Inc. ("the Organization") is a not-for-profit organization which solicits contributions of funds for various programs and serves as a voice to the poor and powerless while spreading awareness and creating accountability for its donors. After funding carefully screened projects, the Organization's volunteers and personnel travel into remote villages abroad and areas with low cost housing, builds relationships with partners, monitors the work and documents the people met and places seen. The primary goal of the Organization is to provide clean water to these areas.

2. Summary of Significant Accounting Policies

Basis of presentation

The accompanying financial statements reflect the results of activities of the Organization on the accrual basis and are prepared in accordance with the American Institute of Certified Public Accountants' Audit and Accounting Guide, *Not-for Profit Entities* which is in accordance with accounting principles generally accepted in the United States of America.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounts receivable

Accounts receivable represents cash donated through a third-party vendor which has not yet been transferred to the Organization, and unconditional promises to give that are expected to be collected within one year.

Property and equipment

Property and equipment are capitalized and stated at cost. Ordinary maintenance and repair costs are expensed as incurred, while major additions and improvements are capitalized. Provisions for depreciation are computed by the straight-line method based on the estimated useful lives of the related assets, which range from 3 to 7 years.

Recent adoptions – revenue recognition

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. This standard became effective for the year ended December 31, 2019. The core principle is that an organization will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods or services. This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. During the years ended December 31, 2019 and 2018, the Organization did not receive contributions that would be considered contracts with customers under the new standard. As such, there was no impact to the financial statements as a result of this ASU becoming effective.

At times, the Organization receives support from private grants. Contributions received are recorded as support with or without donor restrictions, depending upon the existence and/or nature of any contribution. The Organization recognizes grant revenue when the donor makes a promise to give that is, in substance, unconditional.

All contributions without donor restrictions are reported as an increase in net assets without donor restrictions. These contributions are not restricted for use and may be used by the Organization for operating expenses, or other project expenses that the Organization deems necessary.

All contributions with donor restrictions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), the support with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted grants whose restrictions are met in the same reporting period are reported as contributions without donor restrictions.

Income taxes

The Internal Revenue Service has determined that the Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code ("IRC") and has been determined to be an Organization which is not a private foundation. As a qualified tax-exempt organization, the Organization must operate in conformity with the IRC to maintain its tax-exempt status.

The Organization has determined that it does not have any material unrecognized tax benefits or obligations as of December 31, 2019 and 2018, and there are no interests and penalties related to income tax assessments.

Expense allocation

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies by management. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Reclassifications

Certain amounts in the prior period financial statements have been reclassified to conform to the current period presentation. These reclassifications had no effect on the previously reported net assets or net loss.

Recent pronouncements

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the statement of financial position at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of activities. This standard will be effective for the year ending December 31, 2021. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

Subsequent events

The Organization has evaluated the effect subsequent events would have on the financial statements through May 13, 2020, which is the date the financial statements were available to be issued.

3. Property and Equipment

Property and equipment consist of the following at December 31:

| | 2019 | 2018 |
|--|--|--|
| Computer equipment Media equipment Leasehold improvements Website Furniture & fixtures | \$ 25,787 14,308 89,282 - 16,942 | \$ 33,273 13,865 - 26,647 |
| Accumulated depreciation | 146,319 (13,460) \$ 132,859 | 89,263 (67,815) \$ 21,448 |

4. Net Assets

Net assets were released from donor restrictions by incurring expenses to satisfy the restricted purpose, by occurrence of events specified by the donors (including the passage of time) or by the change of restrictions specified by the donors. During the years ended December 31, 2019 and 2018, the Organization released \$2,603,323 and \$2,636,280, respectively, of net assets with donor restrictions for well projects in the countries designated by the donation.

Remaining net assets with donor restrictions for the years ended December 31, 2019 and 2018 were \$626,160 and \$493,940, respectively.

5. Concentrations

The Organization maintains cash in deposit accounts with federally insured banks which at times may have balances in excess of federally insured limits. For the years ended December 31, 2019 and 2018, the Organization received approximately 14% and 12% of its contributions from one donor entity, respectively.

6. Commitments

The Organization has entered into non-binding memorandums of understanding ("MOU") with several strategic partners for the purpose of accomplishing the Organization's goal to support well projects in various countries. These MOU's document the expected costs of each project, the time frames involved, and the desired results.

As of December 31, 2019, the Organization has entered into an operating leasing agreement with an unrelated third party for office space. The Organization also enters various month-to-month rental arrangements. Total rental expenses for the years ended December 31, 2019 and 2018 were \$29,601 and \$32,091, respectively.

Future minimum lease payments under non-cancelable operating leases are as follows:

| 2020 2021 2022 | \$ | 48,000 49,200 50,400 |
|----------------------|----|----------------------------|
| Total | \$ | 147,600 |

7. IRA Savings Plan

The Organization sponsors an IRA Savings Plan for eligible employees as defined by the plan agreement. Employees become eligible after being employed by the Organization for one year. The Plan permits a deferral of up to the maximum IRS allowed limits with a 3% Organization matching contribution. For the year ended December 31, 2019 and 2018, the Organization made contributions of approximately \$8,312 and \$8,428, respectively.

8. Subsequent Events

Subsequent to December 31, 2019, the outbreak and spread of the COVID-19 virus was classified as a pandemic by the World Health Organization. The spread of the virus may disrupt our business along with the business of our donors. These disruptions could adversely affect our ability to obtain contributions and fund projects. The economic uncertainty caused by the virus has not been fully determined but could have a significant impact on our financial condition, results of operations, and cash flows. The financial statements do not reflect any adjustments as a result of the subsequent increase in economic uncertainty.